
Contents of Tender

1. Contracting authority:

AS Eesti Varude Keskus (Procurer)
Pärnu mnt. 102 b, 11312 Tallinn, Estonia
Phone: +372 66 00 900
E-mail: tender@espa.ee



Estonian Stockpiling Agency

2. Tendering Procedure: Open tendering procedure

Procurer is asking relevant Bidders to participate in a tender for contracting:

Delegated Stocks Agreement – for storage of 3 750 m³ (3 000 tons) of Jet A-1 ("Tickets")

Bids for part-quantities at least 1 000 tonnes are acceptable. In case of economical offers Procurer may conclude the contract(s) even for larger storage capacity than asked overall in the current tender.

Only the co-mingled storage is acceptable. A continuous throughput of the product shall be guaranteed during the validity of the Delegated Stocks Agreement.

Jet A-1 must correspond to the specification that meets the most stringent requirements of the latest issue of **Defence Standard 91-91 and ASTM D 1655**.

3. Place of the storage site: The Invitation to Tender is limited to storage sites **within the territory of Estonia**.

4. Variants of the contract conditions: **Use attached Bid Forms only!** (See clause 14).
Diversified contract conditions are not permitted.

5. Contracting period:

Delegated Stocks Agreement shall commence on 01.04.2022 and end 31.12.2022.

6. Request for forms: see address indicated in clause 1. Necessary forms can also be downloaded from our web site indicated in clause 16.

7. a) Closing date for Bids: **28.02.2022, 12:00 h (local Estonian time)**. Bids shall be received by Procurer by this time. Later arrivals cannot be considered.

b) Address: see address indicated in clause 1.

c) Language: English

For Procurer, Bids are free of charge.

8. Opening of Bids: The opening of the Bids received is undertaken on 28.02.2022, 12:00 h by the evaluating commission (jury) specially created by the Supervisory Board of Procurer. Bidders are not permitted to participate in the opening of Bids.

9. **Payment**

Delegated Stocks Agreement – The rate of payment is exclusively stated in **EUR/m³ per year** as Tickets Fee consisting of Portion for Goods and Portion for Storage. In the offer the Tickets Fee and the both fee components (Portion for Goods and Portion for Storage) as well as the fixed premium pursuant to Article 9.1 of the Agreement for the Delegated Liquid Fuel Stocks (see clause 14) shall be indicated in Annex 1 "Single Delegation Contract" (see clause 14).

Purchase price of the Delegated Liquid Fuel in case Procurer uses the option to buy the Delegated Liquid Fuel during the first month since the beginning of the contract (this is additional option to the option stipulated in Article 9.1 of the Agreement for the Delegated Liquid Fuel Stocks):

- The basis for calculating the price of the **Delegated Liquid Fuel (Jet A-1)** shall be Platts CIF NWE Cargoes / Basis ARA average of the medium-quotation of the month in **April 2022 (Market Price)**, "Jet" (Platts' symbol PJAAU00).
- The price to be offered for the **Delegated Liquid Fuel (Jet A-1)** shall consist of the aforesaid Market Price plus/minus a fixed premium in USD/tonnes, **esc/deesc basis 0,800 (at 15°C)**. The fixed premium shall take into account any possible import duties (e.g. customs duties, oil pollution fees if applicable), but shall be exclusive of mineral oil tax (excise tax), VAT and stockpiling tax/stockpiling fees, if applicable. The density (at 15°C) used in the calculation of the volumes by the independent inspector shall be used during the escalation.

10. Bids validity period: Bidders are bound to their Bids until and including **04.03.2022**.

11. Required documents and terms for qualifying the Bidders:

For carrying out the current procurement Procurer shall have the right to verify the Bidder's qualification (incl. financial status and technical competence of the Bidder).

11.1 Qualifying criteria of the Bidder:

1. The Bidder's financial status and good reputation:

- the Bidder is solvent, the Bidder's assets are not sequestered, and no liquidation proceeding has been initiated and no bankruptcy order has been issued with respect to the Bidder;
- the Bidder has performed all the obligations thereof with respect to state and local taxes;
- the Bidder shall have a good reputation and an excellent track record of the past performance in fulfilling of active or completed storage agreements, tickets agreements, sale or purchase agreements with Procurer.

2. Customs status:

- the Storage Facility including the storage tank(s) to be offered shall be an excise warehouse, therefore Bidder (or the Storage Operator in case the Bidder subleases the storage capacity; hereinafter jointly referred as the Bidder) shall have all necessary licences (e.g. the excise warehouse activity licence) to store the products under duty suspension. The excise warehouse activity licence must be valid during the entire term of the contract.

3. Environmental, technical and safety regulations/issues:

- the Storage Facility must hold all of the environmental and operating permits required in the EU Member State involved, which remain valid during the entire term of the Delegated Stocks Agreement;
- the Bidder shall have the possibility for loading the products from and to the barges at the offered Storage Facility with the following exception: **in the Storage Facility in Estonia**, there have to be the possibility for loading the products from the railway tanker or barge to the storage tank and from the storage tank to the road tanker at the offered Storage Facility.

However, the Bidder shall ensure that storage in Estonia there will be at least a possibility to pump the products into another Storage Facility (situated in the same territory) which has a possibility for loading the products to the road tanker.

11.2 For evaluation the Bidder's financial status, Bidders shall submit the following documents together with their Bids (even in case the Bidder has submitted those in our last tender):

1. Confirmation note of the Bidder that the Bidder is solvent, the Bidder's assets are not sequestered, and no liquidation proceeding has been initiated and no bankruptcy order has been issued with respect to the Bidder;
2. Confirmation note of the Bidder that the Bidder has performed all the obligations thereof with respect to state and local taxes.

11.3 Additionally the Bidders shall submit the following confirmation notes together with their Bids:

1. Confirmation note of the Bidder that the offered tank capacity is suitable for storage of the respective liquid fuel in line with the specification that meets the quality requirements specified in the Contents of Tender of 15.02.2022 “Invitation Documents for making the offer for 3 000 tonnes of delegated Jet A-1”;
2. Confirmation note of the Bidder that a continuous throughput of the product is guaranteed during the validity of the Delegated Stocks Agreement.
3. Confirmation note ensuring access to another Storage Facility (situated in the same territory) which has a possibility for loading the products to the road tanker.
Please note: this confirmation note is needed only in case the Storage Facility is situated in Estonia and there is no possibility for loading the products to the road tanker at the offered Storage Facility.
4. Confirmation note of the Bidder that the Bidder accepts to sell the product to Procurer during the first month since the beginning of the Delegated Stocks Agreement in case Procurer submits a respective written notice to the Bidder before the beginning of the contract. Bidder also confirms that in this case the Delegated Stocks Agreement shall be replaced with the latest version of Storage Agreement “Agreement for Storage of Liquid Fuels” (version: 06/2007).

Please note: We kindly ask all confirmation notes (as requested in clauses 11.2 and 11.3) to be submitted on one page as one document. It is allowed to submit the confirmation notes in the Estonian or English language.

12. Procurer shall reject a Bid if:

- 1) the Bidder is not qualified pursuant to clause 11;
- 2) the Bid does not comply with the requirements set out in the current document.

Procurer has the right to reject all Bids in case of security reason or the offered price is unsuitable.

13. Evaluation criteria of Bids: Procurer shall compare and evaluate all Bids which have not been rejected. Procurer will decide on the most economical offers, especially in view of the offered price (fees as indicated in clause 9) and transportation costs. For the evaluation of the Bids we would like to refer to the “Principles for Assessment of Procurements of Procurer” that is available in the “Tenders” section on our web site: www.espa.ee

14. Bid Forms: The contract – if any – will be awarded by **04.03.2022 at the latest** (acceptance period) countersigned by Procurer. **The Bid has to comprise** a complete signed (**each pages**) set of Bid Forms of the

latest version of Delegated Stocks Agreement (06/2007) consisting of:

Agreement for the Delegated Liquid Fuel Stocks

Single Delegation Contract	(Annex 1)
Tanklist	(Annex A)
Storage Operator's Declaration	(Annex B)

These documents have to be completed and submitted to Procurer **by e-mail (in .pdf format)**. **After sending the Bid by e-mail please check by telephone indicated in clause 1 whether the Bid was duly received by Procurer. Please observe also the Explanations to the Tender. Other kind of bids, i.e. via Facsimile are not permitted and will be refused.**

15. The structure of the Bid to be submitted:
- 1) Required confirmation notes (pursuant to clause 11)
 - 2) Bid Forms (pursuant to clause 14)

16. Further information:
For additional information please visit the "Tenders" section on our web site: www.espa.ee

Contact persons:

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